

CONVENTION AND VISITORS COMMISSION

Virtual Meeting

12:00 noon

September 14, 2020

Commission Members Present:

Mike Campbell, Sean Hanlon, Tony Suttile and Kate Wiltz

Staff Members Present:

CVB – Mike McAfee, Laura Newton and Marcia Roach

DBI – Talisha Coppock, Joan Snapp and Jean Kautt

Guest: none

President Mike Campbell called the meeting to order at 12:00 p.m.

Approval of Minutes:

Commissioner Michael Campbell asked if everyone had a chance to review the June, 2020 meeting minutes and were there any questions. There were no questions or comments.

Tony Suttile motioned to approve the minutes seconded by Kate Wiltz.

All approved and the minutes were unanimously passed.

Financial Report:

President Mike Campbell reviewed the August financial summary along with the innkeeper's collection report. He asked if there were any questions or comments. There being none, Tony Suttile motioned to approve the financials seconded by Kate Wiltz.

All approved and the financials were unanimously passed.

Report:

Mike Campbell reviewed innkeeper's collections along with projections for the balance of 2020 and 2021. This is the same information he reviewed at the County Council budget hearing held Sept. 11, 2020. He said the meeting went well and expected the CVC budget to be approved.

VB report:

Mike McAfee reviewed new business, the fall advertising campaign, recovery data for the hospitality industry and national and local spending projections to date and the next few years. (Document)

DBI report:

Talisha reported that convention center events were slow and most events were hosting 40-50 attendees. She said at county council she was asked if rental property tenants were paying their rent. She said most were paid and timely paid. She said NAPA's lease is running out the end of October so that would be a property to try to lease but wasn't sure of the time frame that could be offered.

Jean Kautt reviewed current and upcoming events scheduled at the convention center. She said a few groups were IU Memorial Union events since the IMU is being used for classes and housing students. (Document)

Mike Campbell commented that contracts being presented for new business should review the cancellation policy that would give consideration to situations such as Covid19 and other unknowns.

Claims Approval:

Fund 1127

\$345,000 – VB – 4th qtr operational funds. Motion was made by Kate Wiltz and seconded by Sean Hanlon. The motion unanimously passed.

\$70,000 – DBI – 4th qtr operational funds. Motion was made by Tony Suttile and seconded by Sean Hanlon. The motion unanimously passed.

\$295.00 – MR – 2qtrs secretarial. Motion was made by Tony Suttile and seconded by Kate Wiltz. The motion unanimously passed.

Debt fund:

\$159,000 4th qtr loan payment. Motion was made by Tony Suttile and seconded by Sean Hanlon. The motion unanimously passed.

New Business:

None

Old Business:

The 2021 CVC budget was presented to County Council on September 11, 2020 and was preliminarily accepted.

Public Comments:

No members of the public were present. The meeting was adjourned at 1:00p.m.

Respectfully Submitted,

Marcia Roach
Acting Secretary